HOSPITAL MANAGEMENT

INDEX
—TO—
VOLUME XXIII
January to June, 1927

Supplement to HOSPITAL MANAGEMENT for July, 1927

memo

for that coming board meeting:

MR. FOLEY, editor of "Hospital Management," who has attended state and sectional hospital association meetings from Philadelphia to Los Angeles, reports that at every meeting hospital executives have emphasized the need of developing greater community support through a campaign of education.

"The more you tell, the better you sell" is an axiom in business, and the coast-to-coast recognition by progressive hospitals of the need of "selling the hospital" to the public means that actual educational programs are being planned all over the country. The hospital that is first to adopt an educational program is the one that will win the greatest public support in a community, other things being equal.

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Published for hospitals by "Hospital Management"

537 SOUTH DEARBORN STREET - - - CHICAGO

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HOSPITAL MANAGEMENT

A Practical Journal *of* Administration

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